



## Trade Audit Report

*Presented to*

**Qingdao Lolin Mech INC.**

**青岛洛林机械有限公司**

Gold Supplier & Audited Company Relationship	<input checked="" type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Capacity Contract
Company Address:	Room 202, modules 3, No.34 Building, Luxin Changchun Garden, No.1 Yinchuan East Road, Qingdao City, Shandong Province, China
City / Country:	Qingdao/China
Consigner of Audit Report:	Alibaba
Gold Supplier Member ID:	cnlolin
Gold Supplier Company Name:	Qingdao Lolin Mech INC.
Contact Person:	Mr. Lin Yu
Phone Number:	0086-532-81928971
Fax Number:	0086-532-81928970
Email:	Yulin_2002@hotmail.com
Website Address (URL):	<a href="http://Lolin.en.alibaba.com">http:// Lolin.en.alibaba.com</a>

*Service provided by Intertek  
Report No.: 201103010004538 \_1-T*



Report Number:	201103010004538 _1-T	Audit Report Type:	Trading Assessment
Date of Audit:	14 <sup>th</sup> Mar., 2011	Report Date:	15 <sup>th</sup> Mar., 2011
Audited By:	Bob Wang	Validity Period:	15 <sup>th</sup> Mar., 2011-14 <sup>th</sup> Mar., 2012
Reviewed By:	Lee Ren	Online Report:	www.intertek-sha.com/certification

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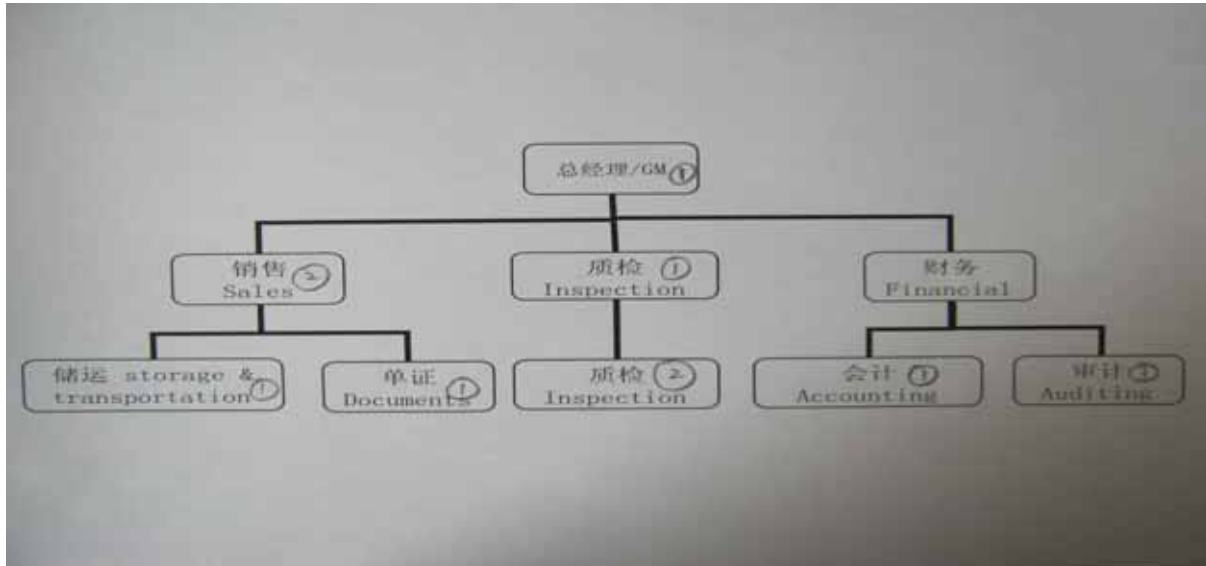
## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	370202228183298
Year Established:	9 <sup>th</sup> Mar., 2006	Validity Period:	9 <sup>th</sup> Mar., 2006-long-term
Registered Address:	Room 1004, No.1 Haihua Building, No.1 Shandong Road, Shinan District, Qingdao City		
Operation Address:	Room 202, modules 3, No.34 Building, Luxin Changchun Garden, No.1 Yinchuan East Road, Qingdao City, Shandong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Industrial and Commercial Bureau of Qingdao City
Registered Capital:	1 million RMB		
Corporate Representative:	Mr. Lin Yu		
Industry:	Machinery Parts		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Combined		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products Sold	Ironware, Electromechanical, Automobile fittings, Crane installation kit, Steel product, Building materials.		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement+ Actually Observed <input type="checkbox"/> Factory Officer Claimed			
Total Building Size(m2): <u>494.47</u>			
Office Size(m2): <u>494.47</u>			

## Section 2: Human Resources

### Section 2: Human Resources

#### 2.1 Company Chart



#### 2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
General Manager	1	0	1
Sales Department	4	0	4
Inspection Department	3	0	3
Finance Department	2	0	2
<b>Total Number:</b>	10	0	10

#### 2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
General Manager	Lin Yu	General Manager	Graduate	5
Sales Department	Yan Tang	Manager	Graduate	5
Inspection Department	Jianxin Liu	Manager	Graduate	5
Finance Department	Tao Jiang	Manager	Junior College	5

### Section 3: Current Export Situation

Current Export Situation					
There is/are <u>3</u> foreign trading employee(s) in the company.					
Education Level	Headcount	Working Experience	Headcount	English Level	Headcount
Doctorate		Over 30 Years		Native/TEM-8	
Post-Graduate		21-30Years	1	Fluent/CET-6	3
Graduate	3	11-20 Years	2	Good/CET-4	
Junior College		6-10 Years		Normal/CET-3	
Technical School		2-5 Years		Other	
High School		Less than 2 years			
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration no.:			00245924		
Total revenue (Previous year):			8 million USD		
Total export revenue (Previous year):			8 million USD		
stimated export revenue (Current year):			8 million USD		
Trade agents employed overseas:			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest port:			Qingdao		
Accepted payment terms			<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input type="checkbox"/> EXW <input type="checkbox"/> CFR <input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input type="checkbox"/> West Union, MoneyGram <input type="checkbox"/> Paypal, Moneybooker etc		
Average lead time from Product Order confirmation to production delivery (products exiting the factory):			60 days		

### Section 4: Export Business Capacity

Export Business Capacity (Previous Year)			
4.1 Market Distribution			
Market	Main Product(s)	Revenue	Total Revenue (%)
North America	OEM casting and forging, and other hardwares	500 Ton	12.5%
South America	OEM casting and forging, and other hardwares	400 Ton	6.25%

Western Europe	OEM casting and forging, and other hardwares	3000 Ton	81.25%
Eastern Europe	/	0	0
Africa	/	0	0
East Asia (Japan/ Korea)	/	0	0
South Asia (India, Pakistan etc.)	/	0	0
Southeast Asia	/	0	0
Australia	/	0	0
Middle East	/	0	0
Hongkong/Taiwan/Macau	/	0	0
<b>4.2 Main Clients</b>			
<b>Client Name</b>	<b>Main Product(s)</b>	<b>Total Revenue (%)</b>	
THYSSENKRUPP TECHNOLOGY GROUP	CONSTRUCTION MACHINERY PARTS	20	
KUBOTA BAUMASCHINEN GMBH	AGRICUTRUAL MACHINERY PARTS	20	
GETRIEBEBAU NORD GMBH & CO KG	POWER TRANSMISSION PARTS	20	

## Section 5: Quality Assurance

Quality Management System and Product Certification					
5.1 Quality Management System Certification					
Certification	Certified By	Certificate No.	Business Scope	Available Date	Expired Date
None	/	/	/	/	/
5.2 Product Certification					
Certification	Certified By	Certificate No.	Product Name & Model No.	Available Date	Expired Date
None	/	/	/	/	/
5.3 Supplier Management					
Item	Content	Observations /Comments			
5.3.1	Does the company have an supplier assessment procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

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5.3.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input checked="" type="checkbox"/> No, lack of written procedure but lack of consistent standard
5.3.4	Does the company keep its Supplier Assessment Report?	<input type="checkbox"/> Yes, Assessment Reports are available for the previous 3 years <input type="checkbox"/> Yes, Assessment Reports are available for the last 1-3 years <input type="checkbox"/> Yes, Assessment Reports are available for the previous 12 months <input checked="" type="checkbox"/> No
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

**5.4 After Sales Service**

Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input checked="" type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



## Section 6: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	Unavailable	/

## Section 7: Certification & Photos

Certification	
<b>Business License (original)</b> 	<b>Business License (copy)</b> 
<b>Tax Registration Certificate(original)</b> 	<b>Tax Registration Certificate(Copy)</b> 
<b>Organization Code Certificate</b>	<b>Permit for Opening Bank Account</b>

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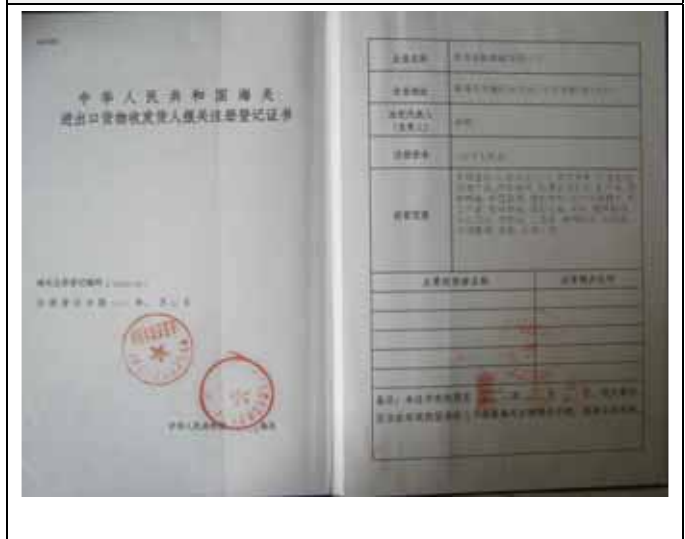
Registration Form of External Trade Proprietor



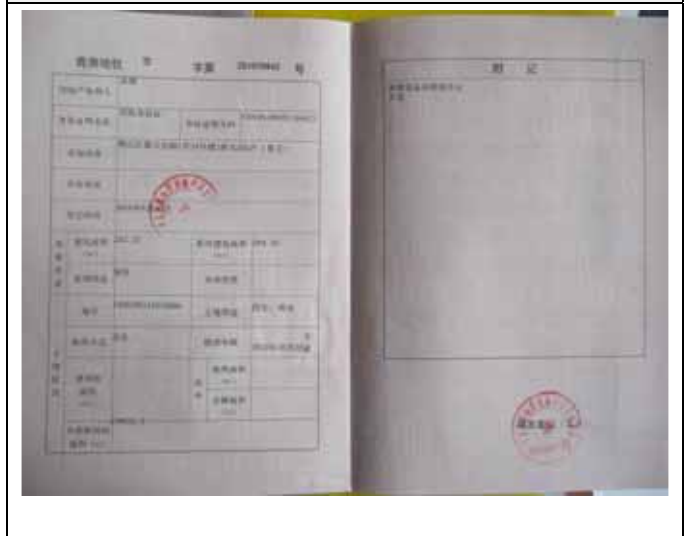
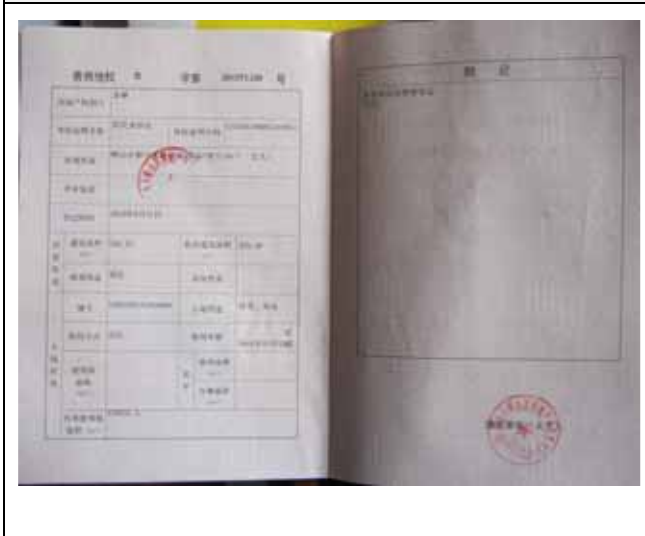
Import and Export Enterprise Registration



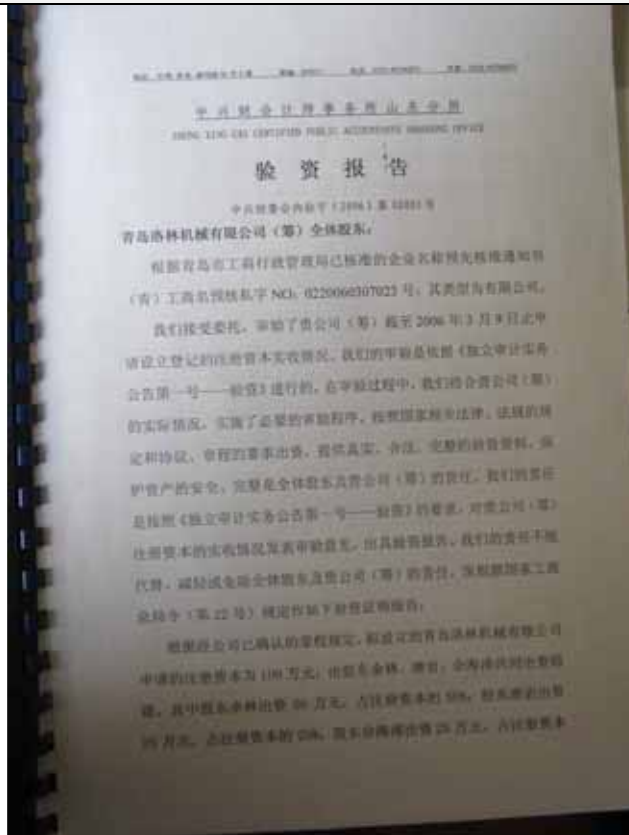
Real Estate Certification(1)



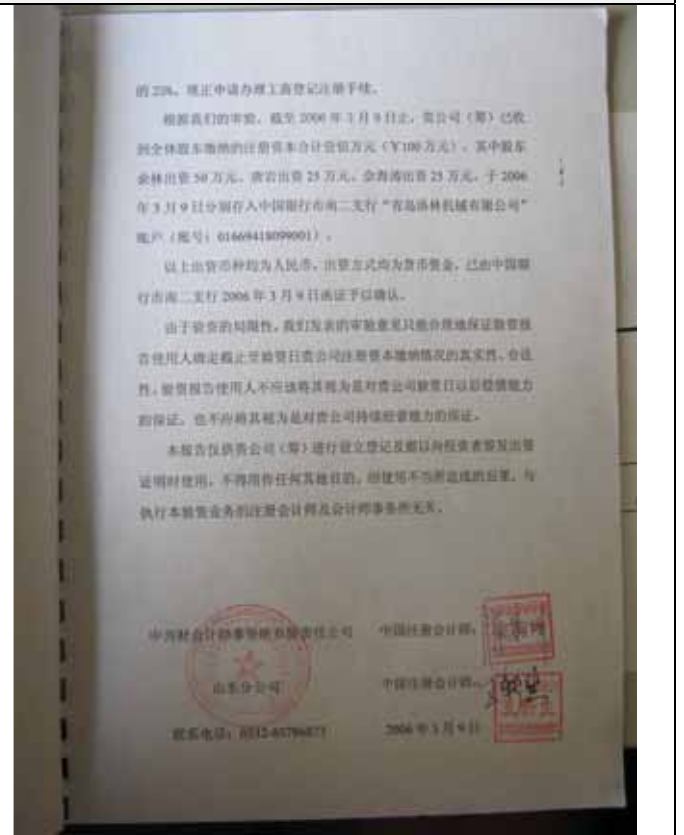
Real Estate Certification(2)



**Check Capital Report**



**Check Capital Report**



**Section 8: Company and Product Samples**

**Company and Product Samples**

**Company Gate**



**Office**

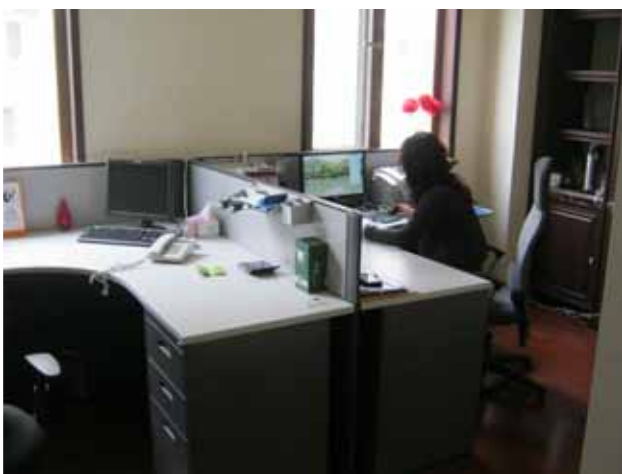
**Company Gate**



**office**

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Product Sample



Product Sample



Product Sample



Product Sample



-- End of Report --

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